

Case Study - InspireXT

How InspireXT successfully continues its international expansion thanks to its trust in LawBite

About InspireXT

Founded less than four years ago, InspireXT has become a market-leading supply chain management solution provider. Within a short time, the company has managed to grow its workforce to more than 60 employees across the UK, US, and India.

As InspireXT continues to grow, its Managing Director, Kuldeep Thakur, attributes its success to one main factor; "working collaboratively with like-minded businesses."

Kuldeep heads the overall strategy and direction of InspireXT. He has been using the LawBite platform to support the company's commercial goals, from assisting with formation and development to employment, commercial, and expansion activities - LawBite has been there for every stage of InspireXT's journey.



Overview



Since 2019 InspireXT has created more than 30 legal cases with LawBite



Being on a Growth subscription plan has meant that InspireXT have been able to access better rates and can speak to a dedicated Account Manager



Legal casework has spanned different areas of their business, including corporate, employment, HR, commercial and contract negotiation



LawBite has also supported InspireXT with drafting complex contracts for multinationals whilst the company has been expanding internationally

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We have been associated with LawBite since the initial days, and we greatly value their support

Kuldeep Thakur, Managing Director

Challenges

Kuldeep acknowledged that InspireXT didn't have much experience in dealing with business legal services

InspireXT required legal support for each stage of the company's growth across very different areas of the business

Plus, as InspireXT was winning more work for multinationals with complex contracts, it was becoming evident that they needed a robust and cost-effective legal solution

Solution

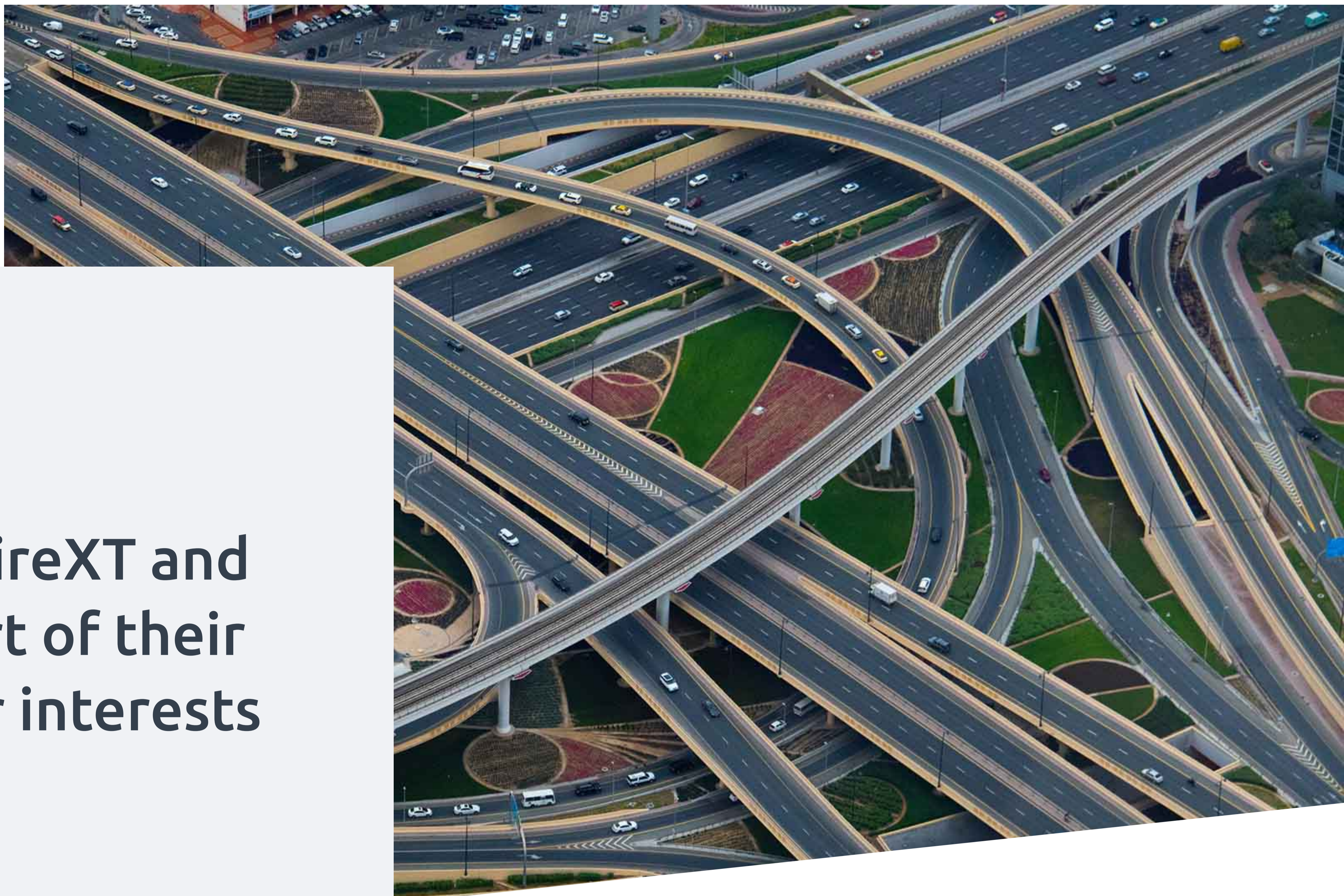
Luckily, a Google search came to InspireXT's rescue. They discovered LawBite, and have since relied on our expertise and legal guidance.

Since first signing up in 2019, InspireXT has utilised LawBite across different areas of its business, including corporate, employment, HR, commercial and contract negotiation.

According to Kuldeep, from raising an enquiry to conclusion, the process has always been simple and contains clear visibility on each step. "The LawBite platform is intuitive, easy to use and organised", he states, "additionally, we have complete transparency and control over costs".

Making the most of their Growth subscription plan, InspireXT has been able to utilise their dedicated Account Manager to help them find the right legal solutions.





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We see LawBite as an extended part of InspireXT and appreciate the support of their team to look after our interests and mutual success

Kuldeep Thakur, Managing Director

“Initially, we describe our requirements to the team, who put us in touch with the right lawyer. The friendly lawyers define the steps to completion and provide a quote. Once the quote is accepted, we let the platform do its job”, Kuldeep explains when outlining the case management process.

Like many businesses, InspireXT loves the speed, flexibility and ease of engagement of the LawBite platform. The fact that a legal case can be managed in one single thread is, for InspireXT, a win!

“We would absolutely recommend LawBite”, says Kuldeep.

Through the LawBite platform, you can speak to expert corporate and commercial lawyers who specialise in all areas of business law. You will also have plenty of assistance from our attentive support team, who can help you define your legal issue and connect you with the right lawyer.

Gain access to expert legal support

From formation to exit, LawBite can provide you with fast, affordable and straightforward legal advice for every stage in your company’s journey. We’ve helped thousands of companies like InspiredXT gain access to legal support without the complexity and massive overheads of traditional law firms.

To find out how we can help support your business, book a free 15 minute consultation with one of our expert lawyers or call us on 020 3808 8314.

 [Book a Free 15 Minute Call](#)